Community Development Financial Institutions (CDFI) Fund's Community Investment Impact System (CIIS) Rationale for Collecting Data

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CDFI Fund's CIIS Explanation of Rationale for Collecting Data

The CDFI Fund collects data from CDFIs and CDEs for several reasons summarized below. On the following pages, one or more of these reasons is assigned to each CIIS question or data point.

I. Performance and Results

As a federal agency, the Fund is accountable to the Administration, Congress and the public for the use of public funds. "Performance and Results" data points will be used to demonstrate the Fund's achievement of its mission and strategic goal:

Mission: To expand the capacity of financial institutions to provide, credit, capital and financial services to underserved populations and communities in the United States.

Strategic Goal: To improve the economic conditions of underserved¹ communities by providing an array of financing and financial services through a nationwide network of sustainable CDFIs and CDEs.

Five types of performance and results are captured in CIIS: institutional sustainability, appropriateness of products and services offered, target markets served, leverage of private sector resources, and community development impacts.

Sustainability - Financial health is critical to sustainability. These data points may be used to measure the ffinancial health of institutions. Specifically, this data can be used to measure portfolio quality, deployment of loan/investment capital, funding source diversity, and key financial ratios.

Targeted Products and Services - CDFIs and CDEs work in market niches that have not been adequately served by traditional financial institutions. These organizations provide a wide range of financial products and services needed by low-income households and local businesses. These data points may be used to analyze how appropriate CDFI and CDE products and services are for their respective target markets. For each product or service provided, data includes interest rates, fees, terms and other conditions of loans and investments, and types and amounts of technical assistance provided.

Target Markets - Many of the Fund's target markets are determined by geography. As a result, the Fund's accountability, mission, and impact are largely dependent on geographic analysis. Other target markets are population-based. These data points (including address and borrower characteristics) allow the Fund to measure the extent to which CDFIs and CDEs are serving eligible target markets.

Leverage - The Fund provides relatively small infusions of capital to institutions that serve targeted communities and populations. The Fund's activities leverage private-sector investments from banks, foundations, and other funding sources. These data points may be used to measure private-sector leverage and the strength of public subsidy.

¹ "Underserved communities" include: communities that qualify as Target Markets under the CDFI Program (which include a specific geography called an Investment Area, or a specific community of people with demonstrated lack of access to credit, equity or financial services called a Targeted Population) as well as Hot Zones, the most economically distressed subset of Investment Areas; Low-Income Communities under the NMTC Program; and Distressed Communities under the BEA Program. Many Native American Communities also qualify as underserved communities. "Native American Communities" are defined as any Native American, Alaska Native or Native Hawaiian populations, lands or Census-equivalent entities, with the exception of State or Tribal Designated Statistical Areas.

Improve Economic Conditions - The Fund measures improvements in economic conditions through a number of outcomes: jobs created/retained; new homeowners; housing units developed/rehabilitated; commercial space developed/rehabilitated; etc. These data points identify the type and quantity of outcomes associated with each loan or investment a CDFI or CDE makes.

II. Compliance

Data will be used to measure CDFIs' and CDEs' compliance with the terms and conditions of their Assistance Agreements and Allocation Agreements, respectively.

III. Peer Analysis

This data can be used to benchmark the performance of CDFIs and CDEs against organizations with similar characteristics (including size, type of financing, age, etc.).

IV. Capital Markets

The statutory purpose of the Fund is to promote economic revitalization and community development through investment in and assistance to community development financial institutions, including enhancing the liquidity of community development financial institutions. These data points may help enhance CDFIs' and CDEs' liquidity by providing capital market investors with the data they need to analyze portfolio performance. Such analysis may not only increase these investors' interest in CDFI and CDE portfolios, it may also lead to better terms for CDFIs and CDEs because investors will have the information they need to price these portfolios accurately.

V. Logistics

Identifiers – These data points are for identification and tracking purposes, and to link to publicly available data that may reduce the reporting burden on regulated financial institutions.

Data Submission Process - The Fund is interested in making the submission of data as easy as possible. As a result, the Fund is working with the vendors that provide software systems to CDFIs and CDEs.

Data Cleansing – The Fund will use contact information to follow up with respondents during the "data cleansing" process.

| | | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics |
|----|--|--------------------------|----------------|------------|---------------|--------------------|-----------|
| | I. ORGANIZATION INFORMATION A. Basic Information | | | | | | |
| 1 | Name of Person Responsible for Completing the | | | | | | |
| ' | Institution Level Report (ILR) | | | | | | X |
| 2 | Telephone Number of Person Responsible | | | | | | Х |
| 3 | Email Address of Person Responsible | | | | | | Χ |
| 4 | Date of Organization's Fiscal Year End | | | | | | X |
| 5 | Year of Organization's Incorporation | | | | Х | | |
| 6 | Year Organization Began Financing Activities | | | | X | | |
| | B. Organizational Structure/Affiliation | | | | | | |
| 7 | Is the Organization Minority Owned or Controlled? | Х | | | | | |
| 8 | Is the Organization Women Owned or Controlled? | X | | | | | |
| 9 | Is the Organization a "Faith-Based" Organization? | X | | | | | |
| 10 | Did the Organization Finance or Provide Financial Services to any Religious Institution(s) or Faith-Based Organization(s) During the Reporting Period? | X | | | | | |
| | C. Award Compliance | | | | | | |
| 11 | Expended Funds / Completed Activities Table | | | Х | | | |
| 12 | Date by Which the Organization received notice from the Appropriate Agency Establishing the New Entity as a Legal Entity. | | | х | | | |
| | D. Populations and Geography Financed During the Reporting Period | | | | | | |
| 13 | Which of the Following Racial Populations Did the Organization Finance During the Reporting Period? | X | | | | | |
| 14 | Which of the following Hispanic Origin Populations Did the Organization Finance During the Reporting Period? | X | | | | | |
| 15 | Which of the Following Geographic Areas did the Organization Provide Financing in During the Reporting Period? | X | | | | | |
| 16 | Are 50% or More of the Customers or End Users American Indian, Alaska Native, or Native Hawaiian or Located in Native American Areas? | X | X | | | | |
| 17 | Native American Community Activities Table | Х | Х | | | | |
| | E. Staff and Consultants: # of Full-Time Equivalents (FTEs) | | | | | | |
| 18 | FTEs Dedicated to Lending/Investing | Х | | | Х | | |
| 19 | FTEs Dedicated to Development Services | Х | | | Х | | |
| 20 | FTEs Dedicated to Financial Services Other than Lending/Investing | Х | | | х | | |
| 21 | FTEs Dedicated to Administration and Other Activities | Х | | | Х | | |
| 22 | Total FTEs | Х | | | Х | | |
| 23 | Consultant/Contractor FTEs | X | | | Х | | |

| | | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics |
|-----|---|--------------------------|----------------|------------|---------------|--------------------|-----------|
| | II. FINANCIAL POSITION | | | | | | |
| 0.4 | A. Lending/Investing Pool | | | | | | |
| 24 | Investment Capital Table | X | | | X | | |
| 25 | Investment Capital Summary Table | X | | | Х | | |
| 26 | Off Balance Sheet Resources Committed to the Organization for Lending/Investing | X | | | X | | |
| | B. Financing Commitments the Organization has Made to its Borrowers/Investees | | | | | | |
| 27 | Financing Commitments to Borrowers/Investees at Reporting Period End | Х | | | Х | | |
| | C. Summary Balance Sheet Information as of the Reporting Period End | | | | | | |
| 28 | Cash and Cash Equivalents Available for Operating Expenses | X | | X | X | | |
| 29 | Current Assets | X | | | Х | | |
| 30a | Loan Loss Reserve – Accrual | X | | | X | | |
| 30b | Loan Loss Reserve – Cash | Х | | | Х | | |
| 30c | Depository Loss Reserves | X | | | Х | | |
| 31 | Total Assets | Х | X | | Х | | |
| 32 | Current Liabilities | Х | | | Х | | |
| 33 | Total Liabilities | Х | Х | | Х | | |
| 34 | Shareholders Equity, Net Assets, or Net Worth | Х | Х | | Х | | |
| | D. Summary Income and Expense Statement Information | | | | | | |
| 35 | Contributed Operating Revenue Table | X | | | X | | |
| 36 | Interest Income Earned on Portfolio | X | | | X | | |
| 37 | Fee Income Earned from Lending Portfolio and Retail Financial Services | X | | | X | | |
| 38 | Interest Earned on Cash & Marketable Securities | X | | | Х | | |
| 39 | Contract, Training, and Consulting Income | X | | | Х | | |
| 40 | Other Earned Revenue | X | | | Х | | |
| 41 | Total Earned Revenue | X | X | | X | | |
| 42 | Total Operating Revenue (before gains/losses) | X | | | X | | |
| 43 | Gains / Losses on Community Development Equity Investments | X | | | Х | | |
| 44 | Gains / Losses - Other | X | | | Х | | |
| 45 | Total Gains / Losses (Realized and Unrealized) | X | | | X | | |
| 46 | Total Operating Revenue (after gains/losses) | X | Х | | X | | |
| 47 | Total Non-Operating Revenue | X | | | X | | |
| 48 | Total Revenue | X | X | | X | | |
| 49 | Interest Expense | X | | | X | | |
| 50 | Loan Loss Provision | X | | | X | | |

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|----|---|--------------------------|----------------|------------|---------------|--------------------|-----------|
| | | Performance & Results | Accountability | Compliance | Peer Analysis | al ets | tics |
| | | Perfo Resul | Accol | Сотр | Peer | Capital Markets | Logistics |
| 51 | Salaries and Benefits for Staff | Х | | | Х | | |
| 52 | Professional Fees | Х | | | Х | | |
| 53 | Other Operating Expenses | X | | | X | | |
| 54 | Total Pre-Tax Operating Expenses | X | | Х | X | | |
| 55 | Total Non-operating Expenses | X | | | X | | |
| 56 | Total Expenses | X | | | X | | |
| 57 | Dividends Paid Out (For-Profit CDFIs and Credit Unions only) | X | | | X | | |
| 58 | Estimated Value of Additional Expenses | Х | | | Х | | |
| 59 | Total Revenue in the Fiscal Year Prior to the Current Reporting Period | Х | | | Х | | |
| 60 | Total Revenue in the Fiscal Year Two Years Prior to the Current Reporting Period | Х | | | Х | | |
| 61 | Total Expenses in the Fiscal Year Prior to the Current Reporting Period | X | | | X | | |
| 62 | Total Expenses in the Fiscal Year Two Years Prior to | X | | | Х | | |
| | the Current Reporting Period III. FINANCING | | | | | | |
| | A. Financing | | | | | | |
| 63 | Will the Organization Submit a Transaction Level Report for the Current Reporting Period? | | | | | | Х |
| 64 | Loans/Investments Originated Table | X | X | | X | | |
| 65 | Loans/Investments Originated in Approved Target Market (Amount/Number) | Х | | | Х | | |
| 66 | Portfolio Outstanding Table | X | | | X | | |
| 67 | 90 Days or More Past Due (Amount/Number) | X | | | X | | |
| 68 | Net Amount Charged Off | X | | | X | | |
| | B. Financing (Financial Assistance Awardees) | | | | | | |
| 69 | Total Loans Outstanding (Amount/Number) | | | X | | | |
| 70 | Predominant Financing Sector | | | X | | | |
| 71 | 90 Days or More Past Due (Amount/Number) | | | Х | | | |
| 72 | Number of Community Development Equity Investments | | | X | | | |
| 73 | Number of Community Development Equity Investments That Have Decreased in Value in the Past | | | X | | | |
| | 12 Months C. Loan Purchases and Sales | | | | | | |
| 74 | Loan Purchase Table | Х | | | | Х | |
| 75 | Sector Breakouts for All Loans Purchased During the | X | | | | X | |
| 76 | Reporting Period Loans Sold Table | X | | | | X | |
| 77 | Sector Breakouts for Loans Sold During the Reporting | | | | | | |
| | Period | X | | | | X | |
| | D. Other Financing Activities | | | | | | |

| | | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics |
|-----|---|--------------------------|----------------|------------|---------------|--------------------|-----------|
| 70 | Other Financing Closed | | | | | | |
| 78 | Loan Guarantees (Amount/Number) | X | | | | | |
| 79 | Loans/Investments Underwritten for Other Organizations (Amount/Number) | X | | | | | |
| 80 | Loans/Investments Serviced for Other Organizations (Amount Number) | X | | | | | |
| | Other Financing Outstanding | | | | | | |
| 81 | Loan Guarantees (Amount/Number) | Х | | | | | |
| 82 | Loans/Investments Underwritten for Other Organizations (Amount/Number) | Х | | | | | |
| 83 | Loans/Investments Serviced for Other Organizations (Amount Number) | Х | | | | | |
| | IV. COMMUNITY DEVELOPMENT IMPACTS | | | | | | |
| 84 | Will you provide the following impact data in a Transaction Level Report? | | | | | | X |
| 85 | Jobs in Portfolio Businesses at Origination | Х | Х | | Х | | |
| 86 | Net Change in Jobs | Х | Х | | Х | | |
| 87 | Projected Number of Housing Units Assisted | Х | Х | | Х | | |
| 88 | Projected Number of Affordable Housing Units Assisted | Х | Х | | Х | | |
| 89 | Number of First-Time Homebuyers | Х | | | Х | | |
| 90 | Projected Capacity of Community Facilities Financed | Х | Х | | Х | | |
| 91 | Projected Square Feet of Commercial Real Estate Property Developed | Х | Х | | Х | | |
| 92 | Number of Community Development Equity Investments | Х | | | Х | | |
| 93 | Number of Community Development Equity Investments That Have Decreased in Value in the Past 12 Months | Х | | | Х | | |
| 94 | Other Impacts (1) (Description/Number) | X | | | X | | |
| 95 | Other Impacts (2) (Description/Number) | X | | | X | | |
| 96 | Did the Organization Introduce Any New Products or Services During the Reporting Period? | X | X | | X | | |
| | V. DEVELOPMENT SERVICES | | | | | | |
| | Types of Development Services Provided During the Reporting Period | | | | | | |
| 97 | Housing Technical Assistance | X | | | X | | |
| 98 | Homeownership Counseling | Х | | | Х | | |
| 99 | Business Technical Assistance | X | | | X | | |
| 100 | Real Estate Technical Assistance | Х | | | Х | | |
| 101 | Credit Counseling | Х | | | Х | | |
| 102 | Financial Education | X | | | X | | |
| 103 | Other Services (Not Included Above) | X | | | X | | |
| | Number of Development Services Clients - CDFI Fund Programmatic Priority | | | | | | |

| | | Performance & Results | Accountability | 9 | Peer Analysis | | |
|-----|--|--------------------------|----------------|------------|---------------|--------------------|-----------|
| | | Ls a | ınta | lian | √nal | al ts | tics |
| | | arfol ssul | 100 | Compliance | er/ | Capital Markets | Logistics |
| | | 2 % | Ă | ŏ | Pe | ပိုဋိ | Γ¢ |
| 104 | Total Number of Development Services Clients Served | | | | | | |
| | (Organization and Other Development Services Providers) | X | X | | X | | |
| 105 | Affordable Housing – Development Services | Х | Х | Х | Χ | | |
| 106 | Economic Development – Development Services | X | X | X | X | | |
| 107 | Financial Services - Development Services | X | X | X | X | | |
| 108 | Other Services (Not Included Above) | X | X | | X | | |
| 109 | Number of American Indians, Alaska Natives and | 1 | | | | | |
| | Native Hawaiians Served | X | Х | | Х | | |
| 110 | VI. Individual Development Accounts (IDAs) | 3.5 | | | | | |
| 110 | Total Amount of All Open IDAs | X | | | | | |
| 111 | Total Number of Individual Development Accounts Open | X | | | | | |
| 112 | IDA Withdrawal Purpose Table | Х | | | | | |
| | VII. DEPOSITORY CDFI OFFERINGS | | | | | | |
| | A. Depository Account Offerings – Credit Union Account Offerings | | | | | | |
| 113 | Share Draft Accounts (Amount/Number) | Х | | | | | |
| 114 | Regular Share Accounts (Amount/Number) | Х | | | | | |
| 115 | Money Market Shares (Amount/Number) | Х | | | | | |
| 116 | Share Certificate Accounts (Amount/Number) | Х | | | | | |
| 117 | IRA/KEOGH Accounts (Amount/Number) | Х | | | | | |
| 118 | All Other Shares (Amount/Number) | Х | | | | | |
| 119 | Non-Member Deposits (Amount/Number) | Х | | | | | |
| 120 | Total Accounts (Amount/Number) | X | | | | | |
| 121 | Total Accounts in Hot Zones (Amount/Number) | X | Х | | | | |
| 122 | Total Accounts in Target Market (Amount/Number) | X | Х | | | | |
| | Depository Account Offerings - Bank and Thrift Account Offerings | | | | | | |
| 123 | Savings Accounts (Amount/Number) | Х | | | | | |
| 124 | Checking Accounts (Amount/Number) | Х | | | | | |
| 125 | Certificates of Deposit (CDs) (Amount/Number) | X | | | | | |
| 126 | Total Accounts (Amount/Number) | X | | | | | |
| 127 | Total Accounts in Hot Zones (Amount/Number) | X | | | | | |
| 128 | Total Accounts in Target Market (Amount/Number) | X | | | | | |
| | C. Depository Account Offerings – Credit Unions, Banks and Thrifts | | | | | | |
| 129 | Bank or Thrift Customers OR Credit Union Members | Х | | | Х | | |
| 130 | Number of New Accounts Opened | Х | Х | | Х | | |
| 131 | Accounts Opened to the Unbanked | Х | | | Х | | |
| | D. Financial Services Offerings | | | | | | |
| 132 | ATM Access | X | | | X | | |

| | | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics |
|-----|--|--------------------------|----------------|------------|---------------|--------------------|-----------|
| 133 | Check Cashing for Customers/Members | X | | | X | | |
| 134 | Direct Deposit | X | | | X | | |
| 135 | Money Orders | X | | | X | | |
| 136 | On-line Banking | X | | | X | | |
| 137 | Youth or School Savings Programs | X | | | X | | |
| 138 | Accept Matricular Consular, ITIN, or Other Form of Alternative Identification for Opening an Account | X | | | X | | |
| 139 | Alternate to Pay Day Loan | X | | | X | | |
| 140 | Bill Payment | X | | | X | | |
| 141 | Electronic Transfer Accounts | X | | | X | | |
| 142 | First Accounts | X | | | X | | |
| 143 | Health and/or Life Insurance | X | | | X | | |
| 144 | Non-Customer / Non-Member Check Cashing | X | | | X | | |
| 145 | Payroll Card or Other Stored Value Card | Х | | | Х | | |
| 146 | Remittance Programs | Х | | | Х | | |
| 147 | Other Targeted Services | Х | | | X | | |
| | VIII. DATA COLLECTION AND TRACKING SYSTEMS | | | | | | |
| 148 | Loan Portfolio Software | | | | | | X |
| 149 | Borrower Characteristics Software | | | | | | X |
| 150 | Community Development Impact Software | | | | | | X |
| | IX. Credit Reporting Agencies Used | | | | | | |
| 151 | Credit Scores | | | | | | X |
| 152 | Reporting Agency | Х | | | | | |
| | X. ILR Feedback | | | | | | |
| 153 | How Many Hours Did it Take to Complete the ILR | | | | | | X |
| 154 | Comments | | | | | | X |

CDFI Transaction Level Report

| | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics | Mandatory & Required If |
|---------------------------------|--------------------------|----------------|------------|---------------|--------------------|-----------|----------------------------|
| Submitter Transmission ID | | | | | | X | |
| Transaction Identifier | | | | | | | |
| Originator Transaction ID | | | | | | X | M |
| Client ID | X | | | | | | |
| Investee Type | X | | | | | | |
| Transaction Profile | | | | | | | |
| Date Originated | X | Х | X | | Х | X | M |
| Original Loan/Investment Amount | X | Х | X | | Х | | M |
| Purpose | X | Χ | X | X | X | | M |
| Transaction Type | X | | X | | X | | M |
| Interest Rate | X | | | | X | | |
| Interest Type | X | | | | X | | |
| Points | X | | | | | | |
| Origination fees | X | | | | | | |
| Amortization Type | X | | | | X | | |
| Equity-Like Features | X | | | | X | | |
| Term | X | | | | X | | |
| Date First Payment Due | X | | | | X | | |
| Guarantee | X | | | | Х | | |
| Lien Position | Х | | X | | X | | R |
| Collateral Type | X | | | | X | | |
| Collateral Value at Origination | X | | | | X | | |
| Equity Injection Amount | X | | | | X | | |
| Forgivable Loan | X | | | | X | | |
| Investee/Project Addresses | | | | | | | |
| Street Address Line 1 | X | X | X | | | | M |
| Street Address Line 2 | X | X | X | | | | M |
| City | X | X | X | | | | M |
| State | X | X | X | | | | M |
| Zipcode5 | X | X | X | | | | M |
| Zipcode+4 | X | Х | Х | | | | |
| FIPS Code | Х | Х | Х | | | | М |
| Borrower/Investee Profile | | | | | | | |
| NAICS Code | Х | | | Х | | | |
| SIC Code | Х | | | Х | | | |
| Date Business Established | Х | | | Х | | | |
| Entity Structure | Х | | | Х | | | |
| Minority Owned or Controlled | | Х | | | | | |

CDFI Transaction Level Report

| | | • | | | | | |
|--|--------------------------|----------------|------------|---------------|--------------------|-----------|----------------------------|
| | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics | Mandatory & Required If |
| Women Owned or Controlled | | X | | | | | |
| Low-Income Owned or Controlled | | X | | | | | |
| Jobs at Time of Loan/Investment | Х | Х | | | | | |
| Transaction Status | | | | | | | |
| Principal Balance Outstanding | X | | Х | | | | R |
| Loan Status | X | | | | Х | | |
| Days Delinquent | Х | Х | Х | | Х | | R |
| Number of Times 60 Days or More Delinquent | Х | | | | Х | | |
| Number of Times the Loan Was Restructured | Х | | | | Х | | |
| Number of Times the Loan Was Refinanced | Х | | | | Х | | |
| Refinanced-Original Transaction ID | Х | | | | Х | | |
| Amount Charged Off | Х | | | | Х | | |
| Amount Recovered | Х | | | | Х | | |
| Fair Value at Beginning of Reporting Period | Х | | Х | | | | |
| Fair Value at End of Reporting Period | Х | | Х | | | | |
| Annual Gross Revenue and Business Operations Reported During the Reporting Period | X | | | | | | |
| Jobs at Reporting Period End | X | X | | | | | |
| DS/FCOS Hours of Assistance Provided During Reporting Period | X | | Х | | | | |
| Impact Profile | | | | | | | |
| Low-Income Status | X | | X | | | | |
| Other Targeted Populations | X | | X | | | | |
| LITP End Users | X | | X | | | | |
| OTP End Users | X | | Х | | | | |
| IA End Users | Х | | Х | | | | |
| HZ End Users | X | | X | | | | |
| Credit Score | X | | | | | | |
| Gender | X | | | | | | |
| Race | X | | | | | | |
| Hispanic Origin | X | | | | | | |
| Female-Headed Household | Х | | | | | | |
| First-Time Homebuyer | X | | | | | | |
| Banked @ time of Intake | X | | | | | | |
| Rejected by Bank or Credit Union | X | | | | | | |
| DS/FCOS Hours of Assistance at Time of Investment | X | | | | | | |
| DS/FCOS Hours of Assistance - Post Loan/Investment | X | | | | | | |
| Annual Gross Revenue from Business Operations At Time of Loan/Investment | X | | | | | | |
| Total Project Cost | X | X | | | | | |

CDFI Transaction Level Report

| | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics | Mandatory & Required If |
|--|--------------------------|----------------|------------|---------------|--------------------|-----------|----------------------------|
| Total Project Cost - Public Sources | X | X | | | | | |
| Projected Impacts | | | | | | | |
| Projected Jobs to Be Created | Х | Х | | | | | |
| Capacity of Community Facility | Х | Х | | | | | |
| Square Feet of Real Estate – Manufacturing | Х | X | | | | | |
| Square Feet of Real Estate – Office | Х | X | | | | | |
| Square Feet of Real Estate-Retail | Х | X | | | | | |
| Asking Rent per Square Foot | Х | | | | | | |
| Housing Units – Sale | Х | Х | | | | | |
| Housing Units – Rental | | Х | | | | | |
| Affordable Housing Units – Sale | | Х | | | | | |
| Affordable Housing Units – Rental | | Х | | | | | |
| Other Impact (1) - Explain | | Х | | | | | |
| Other Impact (1) - Number of Units | | Х | | | | | |
| Other Impact (2) - Explain | | Х | | | | | |
| Other Impact (2) - Number of Units | | Х | | | | | |

| | | 1 1 | | | | | |
|----|---|--------------------------|----------------|------------|---------------|-----------------|-----------|
| | | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics |
| | I. ORGANIZATIONAL INFORMATION | | | | | | |
| | A. Basic Information | | | | | | |
| 1 | Name of Person Responsible for Completing the Institution Level Report (ILR) | | | | | | X |
| 2 | Telephone Number of Person Responsible | | | | | | Х |
| 3 | Email Address of Person Responsible | | | | | | Х |
| 4 | Year Organization Began Financing Activities | | | | X | | |
| 5 | Year of Organization's Incorporation | | | | Х | | |
| | B. Organizational Structure / Affiliation | | | | | | |
| 6 | Select the Institution Structure(s) that Describes the Organization. | | | | Х | | |
| 7 | Is the Organization a "Faith-Based" Organization? | Х | | | | | |
| 8 | Did any QLICIs Made During the Reporting Period Finance or Provide Services to any Religious Institution(s) or Faith-based Organization(s)? | х | | | | | |
| 9 | Has or Does the Organization Intend to Use Any Other Tax Credit Programs in Conjunction With Its NMTC Program Strategy? | x | | | | | |
| | C. Geographies Financed During the Reporting Period | | | | | | |
| 10 | Which of the Following Geographic Areas were Financed by the Allocatee's QEI Proceeds During the Reporting Period? | X | | | | | |
| | D. Human Resources Dedicated to the Allocatee's NMTC Program Management: Measure productivity and self-sufficiency. | | | | | | |
| 11 | FTEs Dedicated to Lending/Investing | Х | | | Х | | |
| 12 | FTEs Dedicated to FCOS | Х | | | Х | | |
| 13 | FTEs Dedicated to Administration and Other Activities | Х | | | X | | |
| 14 | Total FTEs | Х | | | X | | |
| 15 | Consultant/Contractor FTEs | Х | | | X | | |
| | II. FINANCIAL POSITION | | | | | | |
| | A. Lending/Investing Pool | | | | | | |
| 16 | QEI Distribution Table | X | | Х | | | |
| 17 | Non-QEI Investment Capital Table | X | | | | | |
| 18 | Investment Capital Summary Table | X | | | | | |
| 19 | Off-Balance Sheet Resources Committed to the Organization for NMTC-Related Lending/Investing | X | | | | | |
| | B. Additional Funds Leveraged by the Organization | | | | | | |
| 20 | Additional Funds the Organization Was Able to Attract Because of Its QEIs | X | | | | | |

| | | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics |
|----|--|--------------------------|----------------|------------|---------------|-----------------|-----------|
| | C. QLICI Commitments | | | | | | |
| 21 | Total Financing Committed for QLICIs (Except FCOS) at Reporting Period End | X | | | | | |
| | D. Reporting Period Summary Financial Information | | | | | | |
| 27 | Non-QEI Contributions for Operating Expenses | Х | | | Х | | |
| | III. LOAN PURCHASES | | | | | | |
| 32 | Loan Purchase Table | Х | | Х | | Х | |
| 33 | Sector Breakouts for All Loans Purchased | Х | | | | Х | |
| 34 | Did the organization require each of the CDEs from which it purchased loans to reinvest at least the designated percent of the proceeds (the percentage indicated in the Allocation Agreement) of such loan sales in the form of QLICIs? | | | x | | | |
| | IV. FINANCIAL COUNSELING AND OTHER | | | | | | |
| | SERVICES (FCOS) | | | | | | |
| 35 | QEIs Used for FCOS Table | X | | X | | | |
| | FCOS Provided Using QEI Funds | | | | | | |
| 36 | Entrepreneurs and Businesses Receiving Group- Based Training (Number of Clients/Hours) | X | | | | | |
| 37 | Entrepreneurs and Businesses Receiving One-on-One Technical Assistance (Number of Clients/Hours) | X | X | | | | |
| 38 | Amount of Non-QEIs Used for FCOS, If Any | X | | | | | |
| | FCOS Provided Using Non-QEI Funds | | | | | | |
| 39 | Entrepreneurs and Businesses Receiving Group- Based Training (Number of Clients/Hours) | X | | | | | |
| 40 | Entrepreneurs and Businesses Receiving One-on-One Technical Assistance (Number of Clients/Hours) | X | X | | | | |
| | V. DATA COLLECTION SYSTEMS | | | | | | |
| 41 | Loan Portfolio Software | | | | | | X |
| 42 | Borrower Characteristics Software | | | | | | X |
| 43 | Community Development Impact Software | | | | | | X |
| | VI. CREDIT REPORTING AGENCIES USED | | | | | | |
| 44 | Credit Scores | | | | | | X |
| 45 | Reporting Agency | X | | | | | |
| 40 | X. ILR Feedback | | | | | | |
| 46 | How Many Hours Did it Take to Complete the ILR | | | | | | X |
| 47 | Comments | | | | | | X |
| | VIII. IRS Compliance Questions | | | X | | | |

CDE Transaction Level Report

| | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics | Mandatory & Required If |
|---------------------------------|--------------------------|----------------|------------|---------------|--------------------|-----------|----------------------------|
| Submitter Transmission ID | | | | | | X | |
| Transaction Identifier | | | | | | | |
| Originator Transaction ID | | | | | | X | M |
| Client ID | X | | | | | | |
| Investor TIN | | | | | | | M |
| QLICI Type | X | | X | | | | M |
| Investee Type | X | | | | | | M |
| Investee TIN | | | X | | | X | R |
| Transaction Profile | | | | | | | |
| Date Originated | X | X | | | X | X | M |
| Original Loan/Investment Amount | X | X | | | X | | M |
| Purpose | X | X | | X | X | | M |
| Transaction Type | X | | | | X | | M |
| Interest Rate | X | | | | X | | |
| Interest Type | X | | | | X | | |
| Points | X | | | | | | |
| Origination fees | X | | | | | | |
| Amortization Type | X | | | | X | | |
| Equity-Like Features | X | | | | X | | |
| Term | X | | | | Х | | |
| Date First Payment Due | X | | | | Х | | |
| Guarantee | X | | | | Х | | |
| Lien Position | Х | | | | Х | | |
| Collateral Type | X | | | | Х | | |
| Collateral Value at Origination | X | | | | Х | | |
| Equity Injection Amount | X | | | | Х | | |
| Investee/Project Addresses | | | | | | | |
| Street Address Line 1 | X | X | Х | | | | M |
| Street Address Line 2 | X | X | Х | | | | M |
| City | X | X | Х | | | | M |
| State | X | X | Х | | | | M |
| Zipcode5 | X | X | Х | | | | М |
| Zipcode+4 | Х | Х | Х | | | | |
| Borrower/Investee Profile | | | | | | | |
| QALICB Type | | | Х | | | | R |
| Business Description | | | Х | | | | R |
| NAICS Code | Х | | | Х | | | |
| SIC Code | X | | | X | | | |
| <u> </u> | ı | | • | | | | |

CDE Transaction Level Report

| | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics | Mandatory & Required If |
|---|--------------------------|----------------|------------|---------------|--------------------|-----------|----------------------------|
| Date Business Established | Х | | | Х | | | |
| Entity Structure | Х | | | Х | | | |
| Minority Owned or Controlled | | Х | | | | | |
| Women Owned or Controlled | | Х | | | | | |
| Low-Income Owned or Controlled | | Х | | | | | |
| Jobs at Time of Loan/Investment | Х | | | Х | | | |
| Transaction Status | | | | | | | |
| Disbursement ID | | | Х | | | Х | М |
| Disbursement Date | | | X | | | | R |
| Total Disbursement Amount | | Х | X | | | | R |
| Disbursement Source (QEI/Non-QEI) | | | X | | | | M |
| Source Amount | | | X | | | | R |
| Principal Balance Outstanding | Х | | | | | | R |
| Loan Status | X | | | | Х | | |
| Days Delinquent | X | Х | | | X | | |
| Number of Times 60 Days or More Delinquent | X | | | | X | | |
| Number of Times the Loan Was Restructured | X | | | | X | | |
| Number of Times the Loan Was Refinanced | X | | | | X | | |
| Refinanced-Original Transaction ID | X | | | | X | | |
| Amount Charged Off | X | | | | X | | |
| Amount Recovered | X | | | | X | | |
| Fair Value at End of Reporting Period | X | | Х | | | | |
| Annual Gross Revenue and Business Operations Reported During the Reporting Period | X | | | | | | |
| Jobs at Reporting Period End | Х | X | | | | | |
| DS/FCOS Hours of Assistance Provided During Reporting Period | Х | | х | | | | |
| Impact Profile | | | | | | | |
| Credit Score | X | | | | | | |
| Gender | Х | | | | | | |
| Race | Х | | | | | | |
| Hispanic Origin | Х | | | | | | |
| DS/FCOS Hours of Assistance at Time of Investment | Х | | | | | | |
| DS/FCOS Hours of Assistance - Post Loan/Investment | Х | | | | | | |
| Annual Gross Revenue from Business Operations At Time of Loan/Investment | Х | | | | | | |
| Total Project Cost | X | X | | | | | |
| Total Project Cost - Public Sources | X | X | | | | | |
| Projected Impacts | | | | | | | |
| Projected Jobs to Be Created | X | X | | | | | |

CDE Transaction Level Report

| | Performance & Results | Accountability | Compliance | Peer Analysis | Capital Markets | Logistics | Mandatory & Required If |
|--|--------------------------|----------------|------------|---------------|--------------------|-----------|----------------------------|
| Capacity of Community Facility | Х | Х | | | | | |
| Square Feet of Real Estate – Manufacturing | Х | Х | | | | | |
| Square Feet of Real Estate – Office | Х | Х | | | | | |
| Square Feet of Real Estate-Retail | X | Х | | | | | |
| Asking Rent per Square Foot | Х | | | | | | |
| Housing Units – Sale | Х | Х | | | | | |
| Housing Units – Rental | | Х | | | | | |
| Affordable Housing Units – Sale | | Х | | | | | |
| Affordable Housing Units – Rental | | Х | | | | | |
| Other Impact (1) - Explain | | Х | | | | | |
| Other Impact (1) - Number of Units | | Х | | | | | R |
| Other Impact (2) - Explain | | Х | | | | | |
| Other Impact (2) - Number of Units | | Х | | | | | R |
| NMTC Compliance Data | | | | | | | |
| NMTC Eligibility Criteria (CDEs Only) | | | Х | | | | M |
| 1990 FIPS Code (CDEs Only) | | | Х | | | | R |
| Related Entity | | | Х | | | | M |
| QLICI Level | | | Х | | | | M |
| Better Rates and Terms | | | Х | | | | M |
| Areas of Higher Distress – Standard List | | | Х | | | | М |
| Areas of Higher Distress - Other | | | Х | | | | M |